

NEW PROMOTER GETTING STARTED CHECKLIST

GET STARTED

- 1 Schedule GAME PLAN Appointment with Sponsor to outline goals and objectives. [DATE] [TIME] [LOCATION]
- 2 Join Innov8tive Nutrition Promoter Page on Facebook 
- 3 Join Innov8tive Nutrition Customer Support Page on Facebook 
- 4 Download the Innov8tive Connect App 

LET'S PARTY

- 1 Make a list of people you know. 
- 2 Schedule a Cloud Office Orientation with your Sponsor. 
- 3 Contact your Sponsor and schedule your first Innov8tive Introduction Meeting. 
- 4 Attend a Promoter Saturday Training (online if not local). 

NOW, IT'S TIME TO...

Communic8 • Valid8 • Educ8 • Celebr8



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COMMUNIC8 • VALID8 • EDUC8 • CELEBR8

Communic8 — share your experience with Innov8tive Nutrition with others and invite them to a meeting, conference call or webinar, such as the **Sunday Success Call**.

712-432-9602

Passcode: **35721#**

5pm PST

6pm MST

7pm CST

8pm EST

EXAMPLE A: After establishing a dialogue with someone..... “I was having trouble sleeping but ever since I’ve been using this great product called SWEET DREAMS, I am sleeping through the night and waking up feeling refreshed and energetic. Is this something you might want to try?”

EXAMPLE B: After establishing a dialogue with someone..... “I have always been worried about getting the right vitamins and minerals for my health but I’ve been taking a liquid called Innov8 Complete and I have to say, I’ve never felt better! Would you be interested in trying it?”

EXAMPLE C: After establishing a dialogue with someone..... “You’ve mentioned you want to be able to spend more time with your kids, I think I have something you might be interested in. Would you join me on a 30 minute conference call tomorrow evening at 7pm?”

Valid8 — Once they’ve made the decision to join the team, either as a Promotor or as a Customer, **ADD** them to the appropriate Facebook group. **TAG** them in a post introducing them and welcoming them to the group.

EXAMPLE A: “Hey everyone, please join me in welcoming Judy Jetson to the group! Judy tried our Sweet Dreams product and loved it so much she decided to become a promotor! She’ll be coming to our meeting in Phoenix on Saturday so please introduce yourself to her.”

Educ8 — **SHARE** the next steps with them by sending them the Customer or Promotor Getting Started Checklist and scheduling the next meeting with them.

EXAMPLE A: Call or text Judy: “Hey Judy, I know you are excited about this new venture and I want to help you get started on the right foot, so could you please take a look at the attached Getting Started Checklist and let me know when you have time for a quick 10 minute call today or tomorrow?”

Celebr8 — Congratulate them on their success by blasting it in the Facebook Group

EXAMPLE A: “WHOOOP WHOOOP - Judy Jetson just joined two weeks ago and has already achieved BUILDER status! Judy is well on her way to great success with Innov8tive Nutrition! Let’s give her a shout out and tell her how proud we are of all that she has already accomplished!”

“People will forget what you said, people will forget what you did, but people will never forget how you made them feel.” ~ Maya Angelou